

Ron Tonkin Kia

19335 SE McLoughlin Blvd, Gladstone, OR 97027

Customer Information:

- Customer ID: 123456
- Drivers License #: 3013956
- First Name: Tim
- Middle Name: Marcus
- Last Name: Sweeney
- DOB: 4/12/82
- Email Address: alex.smith@example.com
- Phone Number: +15034567890
- Preferred Contact Method: Email
- Address: 123 Elm Street, Springfield, IL, 62704
- Employment Status: Full-time
- Annual Income: \$75,000
- Insurance
 - State Farm
 - Policy #: 987654321

Deal Information:

- Salesperson Assigned: John Doe
- Deal ID: 78910
- Purchase Date: 3/12/24
- Purchase Vehicle
 - Make: Tesla
 - Model: Model 3
 - Year: 2023
 - Style: Sedan
 - Fuel Type: Electric
 - Odometer: 12500
 - Date of Reading: 3/05/24
 - New or Used: New
 - Preferred Color: Midnight Silver Metallic
 - Add-Ons and Extras:
 - All-Weather Floor Mats
 - Window Tinting
 - Plate: 542XGT
 - VIN: JTMBD32V775098433
 - Title #: 4217492

- Pricing
 - Vehicle Price: \$35,000
 - Discounts Applied:
 - Loyalty Discount: \$500
 - Electric Vehicle Incentive: \$1,000
 - Final Vehicle Price After Discounts: \$33,500
 - Fees
 - Registration and Title Fees: \$300
 - Documentation Fee: \$150
 - Trade-In Value Applied: \$12,000
 - Subtotal: \$21,950
 - Sales Tax Rate: 8.5%
 - Sales Tax Amount: \$1,865.75
 - Total Price: \$23,815.75
- Trade-In
 - Has Trade-In: Yes
 - Make: Toyota
 - Model: Camry
 - Year: 2015
 - Estimated Value: \$12,000
- Financing
 - Is Financing: Yes
 - Lienholder: Wells Fargo Bank
 - Address 123 Bank Street, San Francisco, CA 94104
 - Phone Number: +18005554321
 - Employment Status: Full-time
 - Annual Income: \$75,000
 - Financing Options:
 - Pay in Cash: No
 - Required Loan Amount: \$18,815.75
 - Preferred Payment Plan: 60 months
 - Down Payment: \$5,000
 - Total Amount Financed: Calculated based on the final vehicle price, minus trade-in value and down payment
 - Interest Rate (APR): 4.5%
 - Monthly Payment: TBD
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- Leasing
 - Is Leasing: No
- Warranty Options:
 - Basic Warranty: Included

Misc:

- Purchase Timeline: Within 3 months
- Customer Notes: Interested in electric vehicle incentives and rebates
- Scheduled Delivery Date: TBD (to be determined based on customer's availability and vehicle preparation)
- Customer Special Requests: Installation of a home charging station for the electric vehicle
- Post-Sale Follow-Up: Scheduled for one week after delivery